



Delivering Successful Projects ...Every Time

**** This seminar was also presented by PMI SeminarsWorld and at the 2010 PMI Global Congress-North America ****

**Two-day Project Management Seminar (18 PDUs)
(14 class hours with pre-seminar reading assignments)
Thursday-Friday, 14-15 July, 2011, Atlanta GA**

Seminar Description

Although many successful project management practitioners are “accidental project managers,” successful projects should not be “accidental.” Research studies have identified the reasons for project failure and reasons for project success. By utilizing major contributors to project success and avoiding the leading causes of project failure, project success should be predictable and repeatable, instead of a hit-and-miss occurrence.

This workshop describes a recommended approach to ensure consistent delivery of successful projects. The focus is on three major contributors to project success:

- requirements management processes
- formal methodology and standardized tools and infrastructure
- executive management support

A requirements management process, Collect Requirements, is one of two new project management processes in PMI's *PMBOK® Guide, Fourth Edition*. Requirements management is an essential part of the standard for project management. Executive management support can make or break a project! Formal project management methodology, and standardized tools and infrastructure help with making successful project delivery a repeatable process.

These critical success factors, when implemented and achieved in collaboration with stakeholders, can lead to consistent delivery of successful projects.

Seminar Objectives

1. Identify the major causes for project failures and understand the reasons for project success
2. Learn how Requirement Processes can be utilized to address project failures/problems and improve project success
3. Utilize Requirement Management processes in improving organizational performance
4. Utilize formal project management methodology, standardized tools and infrastructure
5. Utilize the PMO to implement standard enterprise-level program/project management
6. Gain executive management support
7. Get sustained executive commitment
8. Learn an approach for consistent delivery of successful projects

Who should attend?

1. Project Managers and Business Analysts who have responsibility to run projects and/or develop project management processes, requirements management processes, formal enterprise-level project development/management methodologies.
2. Program Managers, Program Management Office (PMO) Managers/Directors, responsible for implementing projects, interested in establishing standard project/program management processes.
3. PM Consultants interested in understanding the benefits and challenges in delivering successful projects consistently, utilizing Requirements Management Processes in improving customer satisfaction, project performance and the organizational performance.
4. Project management practitioners interested in developing project management strategies and in utilizing project management process inputs, tools, techniques and outputs in a project environment.



Seminar Outline

Module 1: Introduction

- Is your project successful?
- Definition of Project Success
- Reasons for Project Success / Failure

Module 2: Requirements Management Processes

- Requirements Planning
- Requirements Development: Requirements Gathering and Elicitation, Definition and Analysis
- Requirements Verification
- Requirements Change Management

Module 3: Standard Project Management Methodology

- Project Development Life Cycle – Traditional vs. Agile Project Methodology
- Standardized Tools and Infrastructure
- Standardized Project Management Methodology

Module 4: Implementing Projects through a PMO

Module 5: Executive Management Support and Sustained Executive Commitment

Module 6: Summary: Consistent Delivery of Project Success

Instructor:



J. D. Haughwout, MA, CDP, PMP

J.D. Haughwout began teaching in the US Air Force as a Technical Instructor where he earned the Master Instructor rating. His business-related training experience extends from his role as the Information Technology (IT) Training Manager at Minnesota Blue Cross and continues to this day. Training continued to be a part of his career as he progressed from Information Management to Program Management. He was an instructor at the J. Mack Robinson College of Business at Georgia State University where he taught Project Management at the graduate level.

During his professional career, Mr. Haughwout successfully progressed through the information technology and project management career paths. He has worked in North, Central and South America, Asia, Australia, India and the Middle East implementing IT solutions and consulting to start-up mobile telecommunications companies. He held the senior PMO management role with Hewlett-Packard Consulting for their global Communications Business Unit and he was the PMO Director for the US southeast area for Computer Associates (CA). His extensive project management experience, executing large (\$30+M) global IT engagements, allows him to bring real world experiences into very interesting classroom discussions.

Mr. Haughwout earned his Master's degree at Webster University. He is an active member of the PMI Atlanta Chapter. He earned his PMI PMP® certification in 1998. He has given this seminar (and other professional development seminars) for the PMI Atlanta Certification and Education Committee, for the PMI Atlanta PDD and for PMI SeminarsWorld at the PMI Global Congress-North America.